

## **TAMILNADU TELECOMMUNICATIONS LIMITED**

(A Joint Venture of TCIL and TIDCO)

### **REQUEST FOR EXPRESSION OF INTEREST**

Ref No.TTL/MD/2016-17

Date : 24.10.2016

Tamilnadu Telecommunications Limited (TTL) having facility to manufacture Optical Fibre Cables (OFC) for telecommunications intends to lease its OFC manufacturing facility located at Maraimalai Nagar nearby Chennai, for an optimum lease period; tentatively from 01.04.2017 onwards.

Sealed Requests for Expression of Interest (EOI) are invited from the Manufacturers of Optical Fibre Cables (OFC) / Others, to express their interest to utilize the facility on lease to manufacture OFC during the lease period.

This is an initial enquiry for EOI and processing of all relevant approvals from all concerned authorities for leasing the facility will be initiated subsequently based on the response. The Brief details of the Company and the infrastructure facilities available are enclosed herewith.

TTL reserves the right to decide further course of action including cancellation of entire process without assigning any reason.

Interested parties may submit their Response to the Expression of Interest (EOI) to the Managing Director, Tamilnadu Telecommunications Limited, No.16, 1<sup>st</sup> Floor, Aziz Mulk 3<sup>rd</sup> Street, Thousand Lights, Chennai-600 006, Tamilnadu, quoting the above reference number on or before 21.11.2016 (15.00 Hrs). The EOI should contain complete details about the prospective Agency and their Proposal in this regard.

**Chennai**  
**Date : 24.10.2016**

  
**Managing Director**  
**TTL**

## **TAMILNADU TELECOMMUNICATIONS LIMITED, CHENNAI**

REF: Request For Proposal reference No.TTL/MD/2016-17 dated 24.10.2016

M/s.Tamilnadu Telecommunications Limited (TTL) was incorporated during May, 1988 with a facility to manufacture Jelly Filled Telecom Copper Cables (JFTC) in Arakkonam, near Chennai. TTL was initially a joint venture of M/s.Telecommunications Consultants India Limited (TCIL), A Govt. of India Enterprise, under the Dept. of Telecommunications (DOT) and M/s.Tamilnadu Industrial Development Corporation Limited (TIDCO), A Govt. of Tamilnadu Enterprise.

Subsequently due to the technology development as well as decrease in demand and consequent increase in cost of production of JFTC, TTL in technical collaboration with M/s.Fujikura Limited, Japan, established a manufacturing set up in Maraimalai Nagar, near Chennai, Tamilnadu to manufacture Optical Fibre Cables (OFC) for telecommunications. M/s.Fujikura also became a JV partner along with TCIL and TIDCO. This OFC plant commenced production during the year 1999-2000 and is fully operational. So far the plant has produced and supplied more than 2 Million FKM of OFC to various Government and private Clients including Exports. JFTC Plant operations closed during 2003 and now the OFC Unit is only operational.

Due to negative networth, TTL was referred to BIFR with the audited Balance Sheet of 2003-04 and declared a sick company. A sanctioned scheme was issued by BIFR during July, 2010. Due to multiple reasons, TTL couldn't achieve its targets as projected in the Sanctioned Scheme and hence the networth remains negative as on date. TTL is under monitoring of BIFR through SBI, SAM Branch, Chennai.

Presently TTL has received orders from Indian Railways and the same are under execution. TTL is expecting orders from RailTel etc. and the plant will be in operation during 2016-17. TCIL one of the promoters is financially supporting TTL for its operations since last more than 8 years.

  
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TTL is presently having manpower of 73 employees including Executive. The employees in the Production, QC and Maintenance are highly trained and have the necessary skill set for manufacturing quality cables.

TTL proposes to lease its facility at Maraimalai Nagar, Chennai (as given below) to OFC manufacturers / Others, after execution of the present orders in hand during 2016-17.

- TTL is having an exclusive Ribbon making set up which is also proposed to be leased on long term basis. The Ribbon making facility can make 4F, 8F and 12F Ribbon and can produce around 250 Kms of Ribbon per day on three shift basis. TTL has already manufactured and supplied 288F Ribbon Cables to BSNL.
- TTL is having stand alone OFC manufacturing facility can be leased for a optimum lease period of 5 (Five) years tentatively from 01.04.2017 onwards for OFC manufacturing. It has facility from colouring stage till OF Cable Jacketing stage for manufacture of OF Cables of loose tube designs (a) cables which can be directly buried (armoured) (b) installed in duct (c) aerial cable. The plant can produce from 4 fiber to 144 fibre of different fibre count. Average production capacity of 24F fiber count will be around 1000 route Kms per month of three shift basis.
- The main infrastructure facility includes (a) two numbers of colouring line, (b) two numbers of loose tube line, (c) one number of S-Z stranding line, (d) two numbers of sheathing jacketing line, (e) full-fledged testing lab including raw materials testing facility, (f) Kirloskar make compressor for compressed air, (g) standby DG set as power back up, (h) UPS of adequate capacity for providing un-interrupted power to critical machine centres during change over from EB to DG and vice versa.
- All statutory permissions and approvals from TNEB, Factory Inspectorate, Pollution Control Board, Type approvals from BSNL, Railways, etc. are available. No feed back complaint regarding any quality issue since last more than Five years.
- The factory is situated in a prime industrial estate at Maraimalai Nagar, in Chennai and has easy access to road, rail, air and sea transportation.

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- The parties interested to take on lease will take over the entire operations of the plant with employees. The selected party has to pay consolidated lease amount on monthly basis in addition to their incurring the operational and other overheads. The optimum lease period can be 5 (Five) years, which can be discussed and decided on mutual consent. Other techno-commercial obligations shall be incorporated in the lease agreement after discussions/negotiations.
- As mentioned in the EOI, TTL reserves the right to decide further course of action including cancellation of entire process without assigning any reason. This is an initial enquiry for EOI and processing of all relevant approvals from all concerned authorities for leasing the facility will be initiated subsequently based on the response.

 24/11/16  
**Managing Director**